

a bit of L.B.T.

XMAS 2008



Welcome to the Lloyds British Newsletter.



Ian White opening the office in India

A warm welcome to our Newsletter.

2008 has once again been a tremendous year of growth and development for the combined group.

Somers now has an office in Kolkata, India headed by Swapan Bose and our intention, early in 2009 is to build a new 60,000 sq ft. manufacturing facility to cater for the demands of the local market.

Since the acquisition of Rota the business has grown significantly in double digit numbers under the leadership of James Simms.

Egypt – from a cold start last year now currently employ 16 engineers

and has won the two largest inspection contracts within Egypt, BP and Halliburton. With further contract awards imminently in the pipeline, we have invested heavily in our new factory based in the Suez Free Zone and it is anticipated that this will be operational by December this year.

Dubai – with the acquisition in April of Consult Safety Services and the ability now to trade as Lloyds British Testing, business is developing in accordance with our plans under the leadership of Barry Mercer.

Our intentions for 2009 within the Middle East and North African region, are to expand into Angola and Nigeria and we are working hard with our corporate advisors to ensure these new locations will be up and running by the end of the first quarter next year.

All of this growth overseas has been funded from the profits generated in the UK and it is pleasing to see that, even in these turbulent times, business continues to remain profitable and we do not see this changing in the foreseeable future.

Some two years ago we made the commitment to reduce our reliance as a group on the UK economy and this has proved to be very fortuitous with the present economic and financial catastrophe.

I would like to take this opportunity to thank you, our loyal employees, for your ongoing support both in the UK and overseas and a special thank you to those that have travelled to our overseas operations to assist in their set up and of course, those that have travelled to the UK for training purposes. None of this would have been possible without the continued support and loyalty of our customers and we thank you for your continued support.

I look forward to working with you all through what can only be an exciting 2009 and into the future.

Very best regards

Ian White

Chief Executive



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LLOYDS
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Message from —

LBT Dubai

The Dubai team have been busy the last few months at Dubai airport installing 8 new A380 maintenance cranes in the new Emirates Airlines Hanger.

These are not cranes in the conventional sense but fully automated platforms that can undertake all service work on an A380 aircraft including washing the whole plane. The cranes are manufactured by Reel France and we installed the final Tail crane 30metres in the air during a 30 hour non stop shift during the August heat of Dubai. The Temperature during the day was over 46c and at night 35c. Litres and litres of water was the order of the day (and night) as dehydration is a real danger.



We are now in the commissioning phase working with the Reel project engineers to hand over. Emirates have their first A380 operational and want to try the new hanger for size , we hope it fits !!

On completion of handover LBT will take over the full maintenance support for the cranes and the main huge hanger doors. This will be our 5th Emirates service contract.

LBT Egypt

September 2007 saw the the first of our overseas acquisitions, with Gupra Rope Access joining the Group.

An established Inspection company based in Cairo and headed up by Ghada Talaat, the business became rebranded as Lloyds British Egypt.

Since that date, its' development has been incredible to say the least, with a

major investment from the UK, Lloyds British Egypt has already established itself as the leading Inspection company in Egypt and has started to build a solid reputation for Health and Safety training and the supply of IPD.

Without doubt, the biggest success since its' start has been winning the two large contracts with Halliburton and BP, which has given us the opportunity to become a global support partner at other locations around the world.

Continuing to build on our success, we will be opening our new branch in the Enterprise Zone in Suez later this year. Our new facility will enable us to offer a wider range of services including wire rope supply, repair and manufacture, as well as having a dedicated training centre which will offer specialist courses to the offshore sector.

Ghada Talaat Managing Director said "already Lloyds British is regarded as the Leader in its' field here in Egypt and our expansion plans are for us to offer our services all over North Africa and working closely with Lloyds British Dubai, we will also be the No 1 Inspection and Training company in the Middle East ".

LBT India

The Indian Branch is now fully staffed under the leadership and guidance of Mr Swapan Bose as General Manager, who is supported by Mr Niladri Chatterjee as his Deputy and Mr Nilay Dutta who is responsible for the administration duties and the I.T. requirements for the office.

Whilst Swapan will take care of the Indian business as a whole, Niladri's primary role is the coordination of the anticipated repair and refurbishment of the extensive quantity of Somers type products currently in use throughout the Indian Sub Continent.

We are working towards registering "Lloyds British India Pvt Ltd" as an independent business (managed within the Lloyds British Group) after which

time we will be able to work throughout India under normal trading conditions. This will enable us to fully trade using the local currency and order/sales processing systems which will open new opportunities and encourage indigenous trading.



Swapan Bose, Steve Reece and Nildri Chatterjee

Our own presence in the India Markets has been warmly welcomed by the existing users of Somers Products. We have already managed to win new business, which was previously within grasp of our competitors since taking the decision to operate independently within India.

We have started sales promotion work with various steel plants throughout India, for the repair and refurbishment of our own designed lifting equipment and also those supplied by our competitors. We anticipate that this will represent the mainstay of business and in order to be able to service this requirement, we are already underway developing partnerships with suitable suppliers that have the necessary facilities to enable us to succeed with this strategy. The longer term goal is that we have our own manufacturing facilities in or around the Kolkata area. Once established, the opportunities for further development and marketing of Lloyds British, services and products into the Indian Marketplace will become a natural progression for the business.

Swapan Bose





A major Success and hot off the press.

With the support of Steve Downing and his team we have now completed in August the first months Slinger Banksmen training programme for D P World (Dubai Ports) Jebil Ali Port in Dubai.

Dubai Ports are the largest port operator in the world with 45 locations and a very high profile client for LBT.

Steve dispatched Chris Grant who trained over 100 slinger banksmen of many nationalities in batches of 6.

Following a break in September for the holy month of Ramadan, Chris is expected to return and continue the programme in October which will involve several hundred more operatives. As we move through September the awful summer heat and humidity diminishes and we look forward to 25c- 28c winter that makes working in Dubai a real pleasure. Having seen your weather in the UK we think we are in the right place.

Barry Mercer

Training - The Year In Review So Far

The Training Division has been very active this year with some notable achievements under our belt such as JCB, Cadburys, Bristol Water, British Gypsum and a three year contract with Tarmac.

As it is in business, we have said goodbye to a few colleagues but welcomed some new team members which have included Tony Ditchfield, Gordan Lynnes and Richard Griffith.

The last economic slowdown of the last few months has affected our market but by far the growth for Training this year has been from overseas.

Steve Downing helped Ghada Talaat and Barry Mercer set up a training resource in Egypt and Dubai and revamped the website to incorporate

our overseas businesses.

Significant staff training has been carried out for our colleagues from Egypt and Dubai in order for them to deliver lower level training locally .

The response from overseas clients has been tremendous and has reminded Steve of when we previously traded in the Middle East in the Kanoo - Lloyds British days.

We have seen the highest number of overseas enquiries for many years and already numerous training courses have been delivered in Egypt, Dubai, Syria and as far a field as Brunei and Equatorial Guinea.

With strategic growth planned for Egypt, Kuwait and Saudi Arabia in 2009, the future of Lloyds British Training looks secure and without doubt, this year we have lived up to our reputation as a World Wide Training Services Provider.

Engineering Services 2008

"Another year bites the dust " yet it only seems like yesterday that I was writing about 2007.

"You have done it again" - good sales and profits for the division. We have seen a remarkable recovery from our Southampton and London Branches who were underperforming this time last year. New management and a committed workforce have turned around the fortunes of both branches. This, together with the rest of the Divisions secured our market position throughout the U.K.

During the year we re-opened a branch in Aberdeen under the Management of Donald Wren, with the return of Edna to keep Donald under control. We are now back in the Offshore and Marine business with new opportunities coming up all round the country.

Large orders for projects have been successfully carried out in Corus South Wales and Northumberland Water in Newcastle these, together with the award of the Inspection Contract for Severn Trent Water Authority, have all added value to the Lloyds' name.

In addition, we have been awarded the accreditation for UKAS 17020 which is the highest standard available for Inspection Services – this now stands us out from the competition.

Every branch has contributed to an excellent year. Next Year will be the challenge of our business lives, but as the song goes "When the going gets tough – the tough get going".

Many thanks for your support, from myself and the Team "A Merry Christmas and Happy New Year to you and your family".





Manufacturing Update



Site Services. I am assured that Rob will commence his new duties on completion of the project.

The business is working hard to grow the customer base both internally (thanks Bob MacFarlane and Rob McGachie) and externally.

Within the manufacturing business, we are committed to working as a team and to make sure that we keep everyone as busy as possible, the work is shared between sites, in times of need. A typical example is the processing of a £200,000 order for the design and supply of Special Purpose Lifting and Handling equipment for Alstom Transport which has been shared between Swansea and Newcastle.

Newcastle has established itself as a repair and refurbishment hub in the North East for Somers products with regular business now being received from the main Corus

As you are all probably aware, Rob Muir joined us as General Manager of the Manufacturing Division and was immediately stolen by Trevor Dale to project manage the Northumbrian Water Project for Newcastle

sites in the region.

Lloyds Rota has continued to go from strength to strength with James Simms at the helm. They have completed the supply of 150 davits to Anglian Water and have developed the chain davit for Severn Trent Water.

Swansea are performing well and in particular Sian Grainger has excelled in grasping the opportunity to perform the procurement and expediting role (she loves telling people what to do).

Tata, Jamshedpur have manufactured their first Somers tong to detailed designs and specifications supplied by us and a further order has been received for the engineering of a 75 Tonne Tong for use in their Indian Steel Plant.



We are working hard to grow the potential of the manufacturing business overseas which will dilute our dependency on the U.K. and help to secure the longevity of our business.

Steve Reece

National Contracts Division – Raises the Bar



After almost 2 years of hard work the National Contracts Division has finally got the recommendation for ISO 17020:1998 (General Criteria for the Operation of Various types of Bodies Performing Inspection) Accreditation from UKAS.

This new accreditation will put Lloyds British Inspection Services in the same league as insurance companies and will elevate our quality standing with major companies.

The main emphasis of this Standard is having the correct level of competence and being able to prove and demonstrate that level.

We have had to invest heavily in training and will continue to do so on an ongoing basis to maintain and continuously improve our knowledge and competence. The procedures we

have to adopt will improve Inspection Services throughout the company both in the UK and overseas.

I am pleased to be able to tell you that we have added another utility company, Severn Trent Water to our portfolio. The contract is for a 5 year term and covers 25,000 assets spread over 3,500 sites.

We have also renewed Southern Water Pressure Vessel Contract for a further four years.

We have several other major contracts in our sights and 2009 should prove to be another successful year of development.

Graham Stretton



Lloyds British Group – LEEA Success

Mahmoud Fahmy from our Cairo office, (along with two employees of Bureau Veritas) achieved 100% in their theory paper for the LEEA Part 1 Exam and they have been awarded the Gordon Loveridge Memorial Prize .

This award is given to the candidates with the highest theory pass marks during the year. Congratulations Mahmoud.

Steve Downing Group Safety and Training Director for The Lloyds British Group has been appointed to the Board of LEEA after having served in a co-opted role for the last 12 months.

Lloyds British Rejoin the Board of LEEA

As the Industry Trade and Standards Association, The LEEA is regarded world wide as the authoritative source on competency standards for Inspection, Testing, Certification and Lifting Equipment Training.

Steve has previously been on the LEEA Training Committee, assisting in the development of vocational standards for Health and Safety training and has been recently involved in helping launch the new LEEA End User Training Programmes which Lloyds British will be offering worldwide from April 2009.

Steve has previously been Chairman of the Safety and Training Association of the BSIF and ISCA and has been a Technical Consultant for The British Safety Council.

ROTA HELP TO MAKE THE BIG BANG POSSIBLE!



On Wednesday 10th September 2008 in Switzerland an experiment started to study the big bang theory of the start of the universe and try to discover new

particles that would confirm the suitability of the physicists 'standard model'.

Rota helped in a small way to make this new experiment possible. In 2005 Rota designed and manufactured a lifting beam for Rutherford Appleton Laboratories that



was used to lift a particle detector to be used in the new LHC accelerator at CERN in Switzerland, with LBT Site Services at West Bromwich carrying



the detector onto transportation so that it could be moved from the manufacturing workshop to the experiment site at the LHC accelerator. Once at the site the beam was used to lower the detector down to the test level and site it in position ready for the experiment, which is some 100 metres below ground level.



Due to this, the beam had to be designed and manufactured to very tight tolerances, with the added problem that it needed to fit two different Rams horn crane hooks and also to have level adjustment as the detector could only be lifted with very minimal tilt and deflection due to its construction.

out the proof load testing.

The beam was initially used to lift the particle

detector onto transportation so that it could be moved from the manufacturing workshop to the experiment site at the LHC accelerator. Once at the site the beam was used to lower the detector down to the test level and site it in position ready for the experiment, which is some 100 metres below ground level.

This was no mean feat as the particle detector is full of mirrors!



The whole project from initial design to delivery of the beam to CERN was successfully completed in the necessary six week timescale and after its initial use, the next time the beam will



be used is during the dismantling of the experiment in 12 years time, by which point, if all goes well, we should all be a lot wiser about the world we live in.

Ian Payne





Bob Mees



It is with sadness that we marked the passing this September of our dear colleague Bob Mees. The suddenness of his death has left us all feeling totally devastated, especially as he was so close to retirement age.

Bob was born in Erdington and lived in Birmingham all his life. He joined Lloyds Equipment Group in 2000 as our Quality Manger after a successful career (man and boy) in Production Management at Fort Dunlop.

As the Group grew in size so did Bobs role and he eventually shouldered the Health, Safety and Environmental responsibilities for the whole of Lloyds British.

A committed family man and loving grandfather, he will always be remembered for his passion for Steam Trains, the

Waterways and of course cricket.

He was known as a " Perfect Gentleman " during his days at "The Dunlop" and in his time in Lloyds British he was regarded as a "Friend To Everyone" by those who worked with him.

He could always be counted on to have a smile on his face and to make a joke when laughter was most needed.

He was genuinely caring of others and showed a concern in people when they most needed it.

He will be sadly missed by those who met him and worked with him and our thoughts are with Diana, his wife, and his family.

Lloyds British will be a lesser place without him.

Training In Brunei

Lloyds British Training was travelling the globe again and Jim Lewis is pictured with delegates from Royal Brunei Airlines when Jim trained onsite in Brunei earlier this year.

The courses were very specialised and involved training their delegates on the use of aircraft lifting equipment.

The downside point for Jim was that it was a dry state!!



West Bromwich Site Services

This job was carried out at the Palace Theatre, Redditch by our West Bromwich Site Services.

The main roof structure and lifting grid was in danger of collapse following civil engineering works, Lloyds British re-designed the support structures and carried out modifications to the main roof structure to allow this 100 year old theatre to continue. The last photo shows engineers abseiling.

Bob MacFarlane





NEWS FROM THE BRANCHES...NEWS FROM THE BRANCHES...NEWS FROM THE BRANCHES...

CONGRATULATIONS!!!!

We have had quite a few 'Special Birthdays' this year at Lloyds British, please see below a list of employees who have reached 65 during 2008 and also a special happy birthday to Thomas Harrison who was 70 on 28th July who works 3 days per week as an Engineer in our Wigan depot.

Forename	Surname	DOB	Depot	Age
Thomas	Harrison	28/07/1938	Wigan	70
Michael	Wade	21/01/1943	Newcastle	65
David	Clifford	16/05/1943	Swansea	65
David	Willetts	24/05/1943	Somers	65
Terence	Hunt	01/07/1943	Wigan	65
Brian	Smith	20/09/1943	East London	65
Yvonne	Reeves	06/10/1948	Head Office	60



Winners

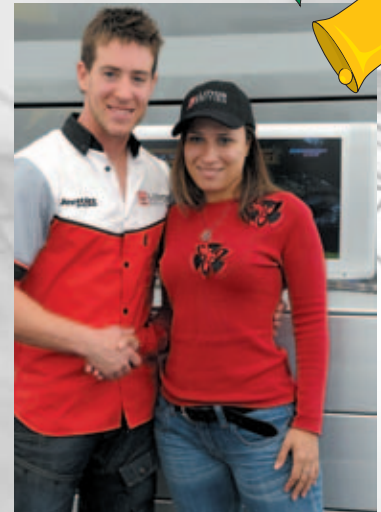
Ian's clocking up the miles

Paul Dyson and his wife Susan were the winners of the competition in the Winter 2007 Newsletter – Ian's clocking up the miles – Paul guessed the closest mileage of 92,938. Ian's actual mileage was 92,779. Paul and his wife enjoyed an overnight stay in London and tickets to see Joseph at the Adelphi Theatre.



Cairo visited us

Ghada Talaat our Managing Director from Cairo visited us at HO and also our Swansea depot – during her stay she was taken to see the British Superbikes racing at Oulton Park where she was introduced to Simon Andrews, the Lloyds British sponsored rider.





NEWS FROM THE BRANCHES... NEWS FROM THE BRANCHES... NEWS FROM THE BRANCHES...



LONG SERVICE AWARDS

A number of you were presented with their Long Service Awards at the end of last year. Well done and thank you. Here's to many more years at Lloyds!

5 Years

Sian Grainger	Somers
Gary Kevin Sheldon	National Sales Plant & Safety
Alan Dexter	Training
Chris Jones	West Bromwich
Michael L Bailey	Newcastle
Thomas Finley	Wigan
Eva Drexler	Establishment
Dean Powell	Plant & Safety Training
Peter Holborow	Swansea
Yvonne Mallinder	Mexborough
Alexander Timmins	West Bromwich

10 Years

Adam Hrachowina	Wigan
Robert Phipps	Plant & Safety Training
Alwyn Bailey	Wigan
Darrell Andrew Gill	Wigan
Arthur Thwaites	National Lifts

20 Years

Dale Greenfield	West Bromwich
James Reginald Hicks	East London
Kenneth James McCarron	Call Centre
Michael Lindsay Stevenson	National Lifts
Alan Fawcett	Newcastle TES

25 Years

Carol Ann Wilkinson	Establishment
Andrew Small	Southampton

30 Years

Wayne Jones	Somers
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40 Years

Ronald Peter Squire	Swansea
David Sparkes	Somers



Carol Wilkinson - celebrated 25 years service on 14th February

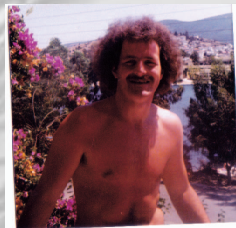
25 Years and Still Going!

It was Valentine's Day in 1983 when Carol Wilkinson first walked through the door at our West Bromwich depot to take up the challenge of Secretary to Trevor Dale for the extortionate salary of £3,750 per annum (including overtime and a 37 hour working week).

Carol's previous skills in accounting were soon recognised and by July Carol was promoted to Accounts Clerk for the branch. In 1985 she moved back to a Secretary / Office Supervisor Role, and the rest is history!

Today Carol plays a key role in the System Management and day to day running of the Engineering Services business, still working for Trevor.

The Directors and Management would like to thank Carol for her hard work and commitment over the last 25 years and look forward to working with her in the future.



Joe Malone from our Glasgow depot will be 50 on 27th September 2008. Joe joined the company on 12th December 1977, yes 1977, giving 31 years service. Congratulations Joe.



Eva Drexler celebrated her 40th Birthday on 28th March



Yvonne Reeves from HO celebrated her 60th birthday on 6th October



Nicola Farrelly at HO was 21 on 2nd August 2008